



# What are the **5** most **burning** **questions** about **navigating EU** **funding?**

**FUNCAP Coffee Talk #2**

**19 March 2025**

[www.triple-minds.com](http://www.triple-minds.com)



Here's what people  
asked in our last  
**FUNCAP Coffee Talk...**





## **Which programs** are the right ones for us?

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These programs are the most interesting ones for our sector - study them carefully:

- DG INTPA - EuropeAid
- DG ENEST - ENEST
- EACEA – CERV, Erasmus+, Creative Europe
- DG JUST - JUST
- DG REA - Horizon Europe
- DG ENV - LIFE
- DG ECHO - ECHO



# 2

## How shall we **start the EU journey?**

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Securing EU funding requires a **strategic approach**. Begin with a modest start in the first **2–3 years** by joining a consortium as a junior partner to gain experience. By **years 3–5**, leverage your growing network to take the lead as an applicant. In **6–8 years**, you can manage multiple EU-funded projects and pursue larger budgets.



# 3

## Where can we find **calls for proposals**?

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All calls for proposals are published in the **Funding & Tenders Portal**. Download and study the call document carefully. Explore the **EU Funded Projects** section to learn more about the kind of projects likely funded and for your own inspiration. Also browse **TripleFunds** to find calls.



# 4

## Where and how to find **consortium partners?**

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EU projects often span multiple countries. You therefore need a strong partner network. For each call, you can submit a **partner search request** in the portal. Also, use your own **networks and contacts**. Make sure your partners are reliable and trustworthy.



# 5

## How can we access EU funds as a **local organisation**?

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As a local NGO, connect with **INGOs** headquartered in EU member states - they can apply while you collaborate. Engage with **local EU Delegations**, attend their info sessions (also online), and participate in events (e.g., subscribe to their newsletter).



## Remember some **key points**

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- Competition is fierce - only about **10% of proposals receive funding**
- Proposals are evaluated on a **0-100 scale:**
  - Below 70 points is considered too weak for evaluation
  - Proposals scoring 91-100 points have the best chance of success





And finally our **secret sauce**:



## Recipe

Our secret sauce to win an EU grant is a mix of  
(1) a **strong organisation** with an excellent track record plus  
(2) an **outstanding proposal** covering *all award criteria* outlined the respective call document.



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